

South Central Foundation Anchorage, AK

November 8, 2022

The intent of this letter is to inform South Central Foundation that all bidders on this project will receive the same pricing, discount and freight terms. No bidder will receive preferential pricing. In addition all bidders will receive the same tiered volume discounting. The discount honored in the bid will be reliant on ordering the proposed furniture package in it's entirety. Below you will find a breakdown of how the discounting will differ as the gross value of the order changes.

## Volume Discounting:

0 - 200,00 LIST value of order | Standard Discount

> 200,000 LIST value of order /5% earned

> 500,000 LIST value of order /10% earned

> 1,000,000 LIST value of order /15% earned

All bidders will also receive the same Warranty and Terms & Conditions. If you have any further questions please do not hesitate to reach out.

Best, Kelsey Holland

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